

# G-SHANK Enterprise Co., Ltd.

## 3Q, 2026
## Earnings Conference

www.gs.com.tw Nov. 19, 2026

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- This document contains "forward-looking statements." Any non-historical information—including operating strategies, business plans, and future prospects—constitutes forward-looking statements based on our current assumptions and uncertain factors, such as government regulations, economic changes, and market trends; therefore, actual results may differ materially.
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# Agenda

01 About G-SHANK

02 Operational Performance

03 Current Status &Prospect

04 Idea Exchange

# 1 About G-SHANK

# Who We Are? (TWSE: 2476)

Chairman: Yu-Huang Lin

Capital: $2.19B (NTD)

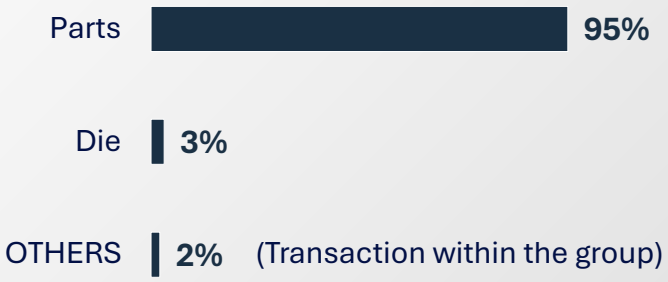
CEO: Ying-Shou Lin

3,017 (Worldwide)

Employees 928 (TW)

Est. 1973

## Group Revenue Percentage






THE LARGEST COMPANY DEDICATED TO PRECISION STAMPINGS IN ASIA

*2026 1~9 Group Data

# Where We Are?




**Global Service**

**19**

| | | |
|---|---|---|
| 1 | ★ | Headquarters |
| 16 | 📍 | Branch / Factory |
| 2 | ▲ | Office |

*2026 1~9 Group Data

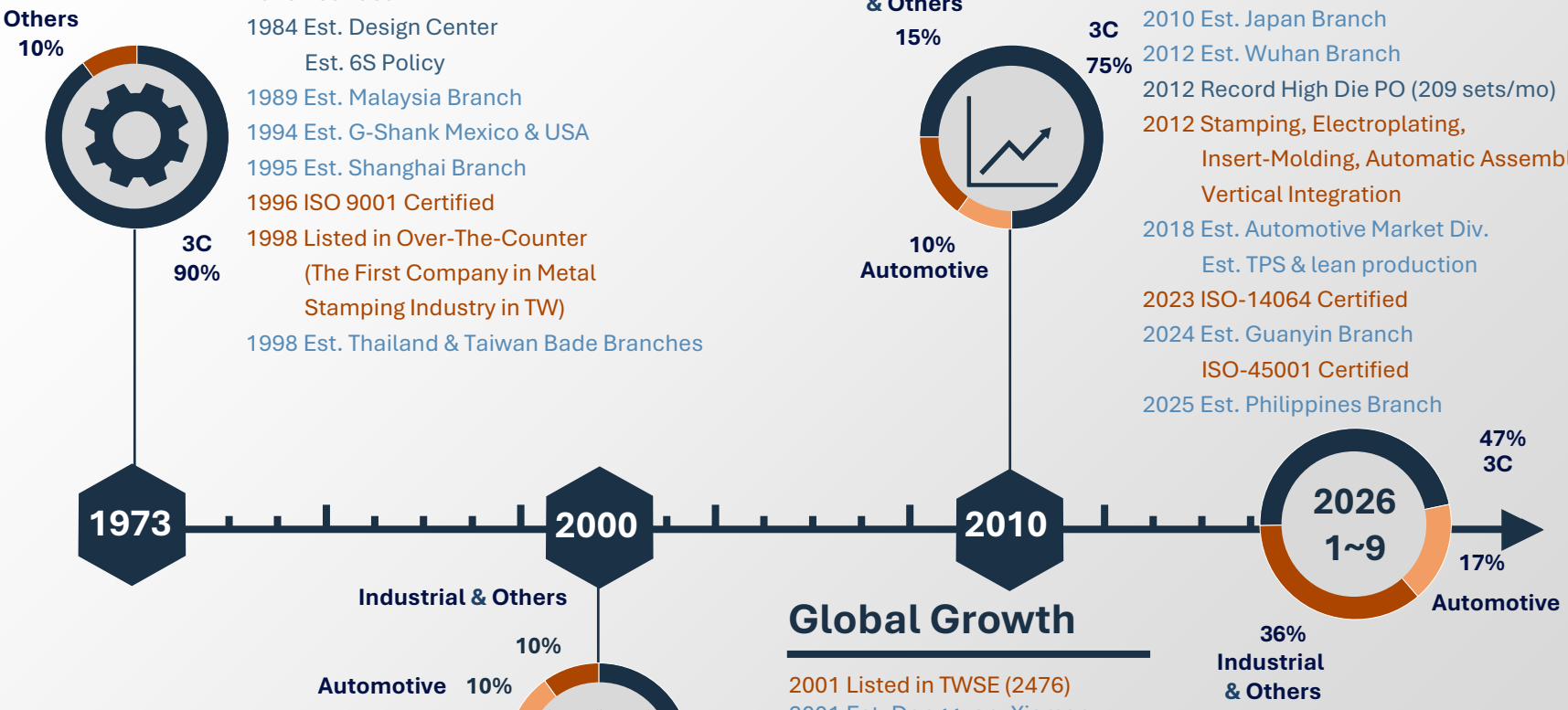
# How Did We Start?

## Stamping

1973 Founded
1984 Est. Design Center
Est. 6S Policy
1989 Est. Malaysia Branch
1994 Est. G-Shank Mexico & USA
1995 Est. Shanghai Branch
1996 ISO 9001 Certified
1998 Listed in Over-The-Counter
(The First Company in Metal Stamping Industry in TW)
1998 Est. Thailand & Taiwan Bade Branches

## Vertical Integration

2009 Electroplating Lines Est.
2010 Est. Insert-Molding Dept.
2010 Est. Japan Branch
2012 Est. Wuhan Branch
2012 Record High Die PO (209 sets/mo)
2012 Stamping, Electroplating, Insert-Molding, Automatic Assembly Vertical Integration
2018 Est. Automotive Market Div.
Est. TPS & lean production
2023 ISO-14064 Certified
2024 Est. Guanyin Branch
ISO-45001 Certified
2025 Est. Philippines Branch




## Global Growth

2001 Listed in TWSE (2476)
2001 Est. Dongguan, Xiamen, Suzhou, Qingdao Branches
2002 Est. Indonesia Branch
2004 Est. Tianjin Branch
2005 Est. Shanghai Precision Hardware Branch
2005 ISO14001 & ISO/TS16949 Certified
2006 Est. Shenzhen Branch
2007 Est. Shenzhen G-Bao Branch

*2026 1~9 Group Data

# One Stop Solution

(Hsinwu factory ships approximately 600 types of products per month)

## Die Design



x110 sets (Monthly Capacity)

- 3D/CAD Design
- Design Database System

## Stamping



x928 (10 - 400T)

- Servo Feeds
- AOI Machine Inspection

## Insert-molding



x46 (15 -110T)

- AOI Machine Inspection
- Vertical, Horizontal Insert-molding Machine

## Machining



x550

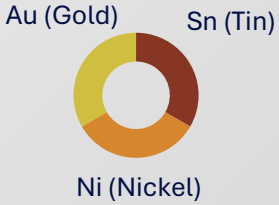
- Vertical CNC Machine
- Jig Grinder
- Profile Grinder
- Wire E.D.M
- Grinder
- Lathe
- Milling Machine
- Sawing Machine
- E.D.M
- Drilling E.D.M
- Precision E.D.M
- Precision CNC Engraving Machine

## Electroplating



5 Machines
9 Lines

(Dip plating, Brush plating, Spot plating)



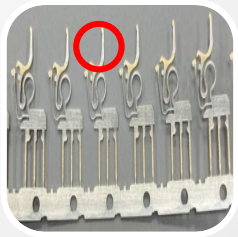
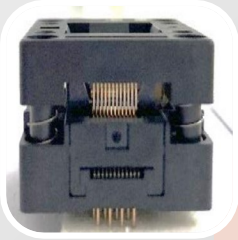
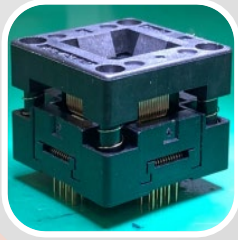

## Automated Assembly



- R J 45 Connector
- D-SUB Connector
- Automatic Laser Welding Machine
- Automatic Silver Brazing Assembly
- Automotive Safety Device Assembly

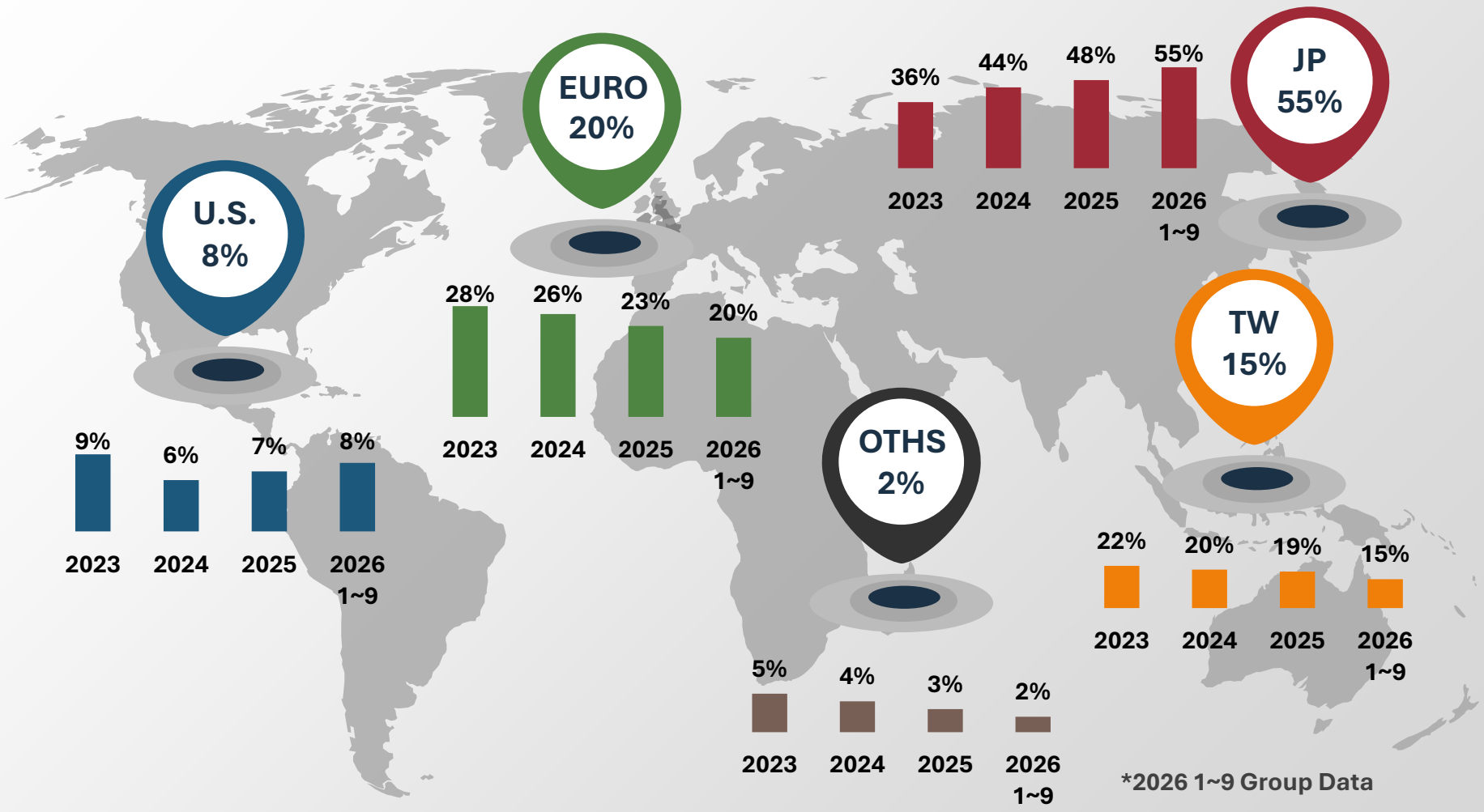
*2026 1~9 Group Data

# One Stop Solution Example

| Metal Materials | Stamping Parts | Gold Electroplating | Plastic Insertion | Assembly | Package Test Tool |
|---|---|---|---|---|---|
|  |  |  |  |  |  |
| Raw Material | Stamping | Electroplating | Insert-molding | Automated Assembly | G-SHANK Finished Products |
|  |  |  |  |  | |
| Plastic Materials | Stamping Die | Electroplating Line | Insert-molding Machine | Automated Assembly Machine | |

# Total Sales by Region

## (based on customer's region)




*2026 1~9 Group Data

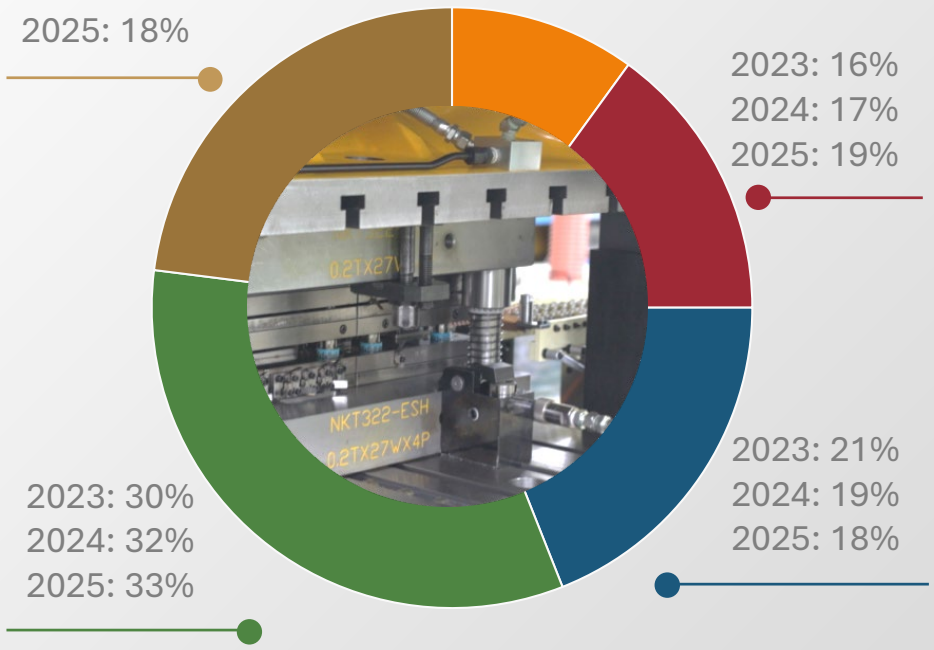
# What Do We Do?

## 17% Automotive

- Regulators
- Transmission Coolers
- GPS/ USB/ Charger Connectors
- Airbag & Seat Belt Connectors
- Air Conditioning
- Fuses
- Button Adaptors
- TPMS
- Headlight Parts
- Anti-theft Systems
- Automotive Camera Module

## 36% Industrial & Others

- Sensors
- Relays
- No Fuse Breakers/ Switches
- PLC
- Timers
- Blood Sugar Testers
- Medical Components
- Semiconductor Lead Frames
- Furniture Parts
- Electronic Cigarettes
- Jewelry industry




*2026 1~9 Group Data

## 14% Communications

- Mobile Phones
- ADSL
- Internet Related

## 16% PC/NB

- I/O
- Type C
- USB
- HDMI
- FPC/FFC
- Memory Card
- Board-to-board

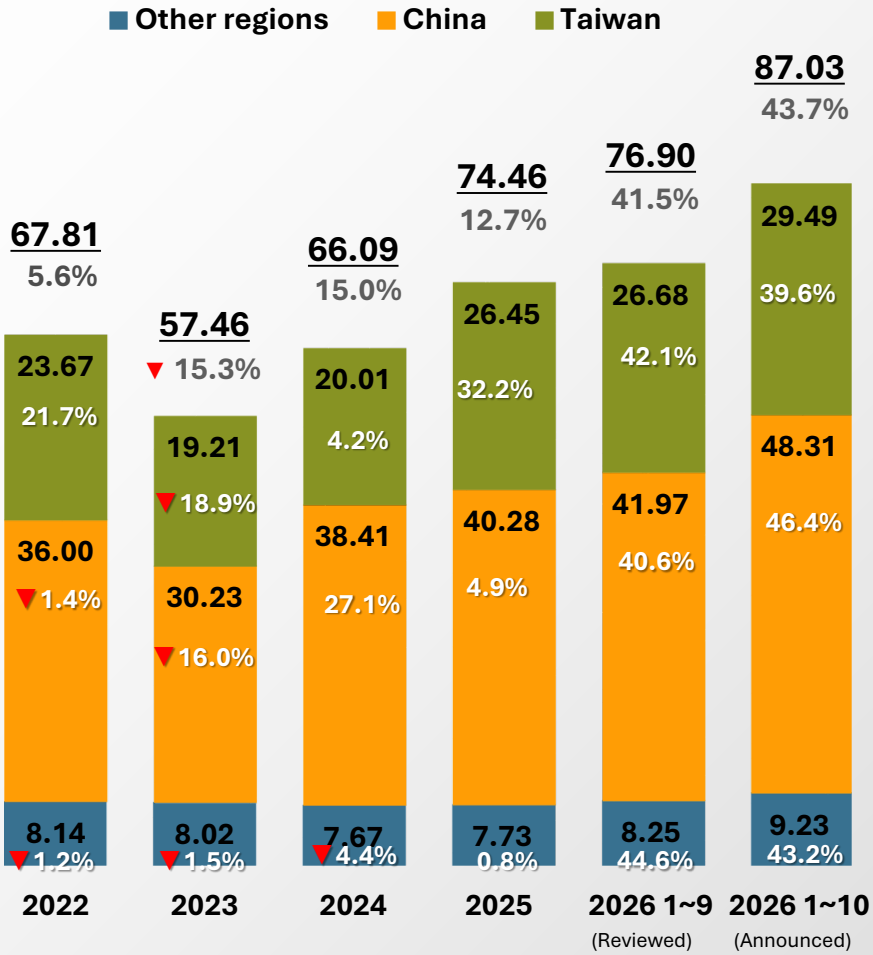
## 17% Consumer Electronics

- Appliances
- Digital Cameras
- Gaming Parts
- Switches
- Video Recorders



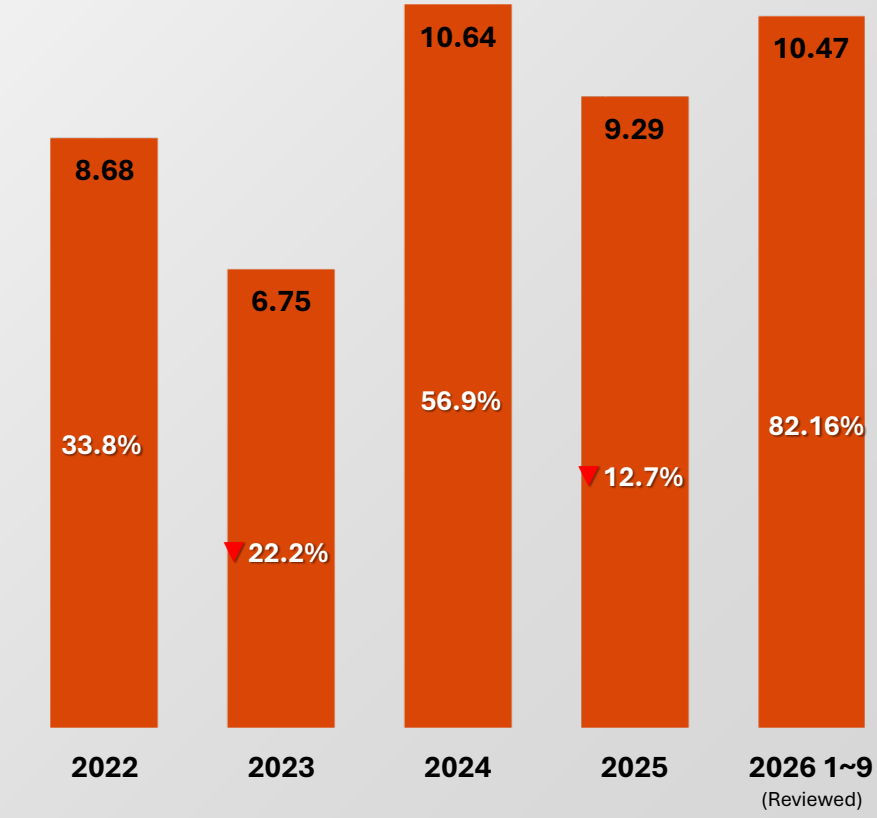
# 2 Operational Performance

# Group Revenue




# Net Profits after Tax

(Attributable to owners of parent)




Unit: NT$ Hundreds of Millions %: YoY

# Consolidated Statement of Comprehensive Income

In Thousands of New Taiwan Dollars, Except Per Share Data (Reviewed)

| Items | 9M 2026 | 9M 2025 | Growth% |
|---|---|---|---|
| Sales Revenue | 7,689,664 | 5,432,901 | 41.5% |
| Operating Costs | (5,230,687) | (3,816,081) | 37.1% |
| Gross Profit | 2,458,977 | 1,616,820 | 52.1% |
| **Gross Margin** | **32.0%** | **29.8%** | **2.2 ppts** |
| Operating Expenses | (855,306) | (755,666) | 13.2% |
| Operating Income | 1,603,958 | 861,441 | 86.2% |
| **Operating Margin** | **20.9%** | **15.9%** | **5.0 ppts** |
| Non-operating Income and Expenses | 20,447 | 70,767 | -71.1% |
| Net Interest Income | 125,255 | 145,004 | -13.6% |
| Revaluation Gains (Losses) on Financial Assets | (51,686) | (68,134) | -24.1% |
| Foreign Exchange Gain (Loss) | (78,984) | (37,356) | 111.4% |
| **Income Before Tax** | **1,624,405** | **932,208** | **74.3%** |
| Tax Expense (Income) | (451,004) | (266,705) | 69.1% |
| **Tax Rate** | **27.8%** | **28.6%** | **-0.8 ppts** |
| **Profit (Loss)** | **1,173,401** | **665,503** | **76.3%** |
| **Profit (Loss) Attributable to Owners of the Parent** | **1,047,142** | **574,833** | **82.2%** |
| **Net Profit Margin (Attributable to Parent)** | **13.6%** | **10.6%** | **3.0 ppts** |
| **Basic Earnings Per Share** | **4.78** | **2.72** | **75.7%** |

## Balance Sheets

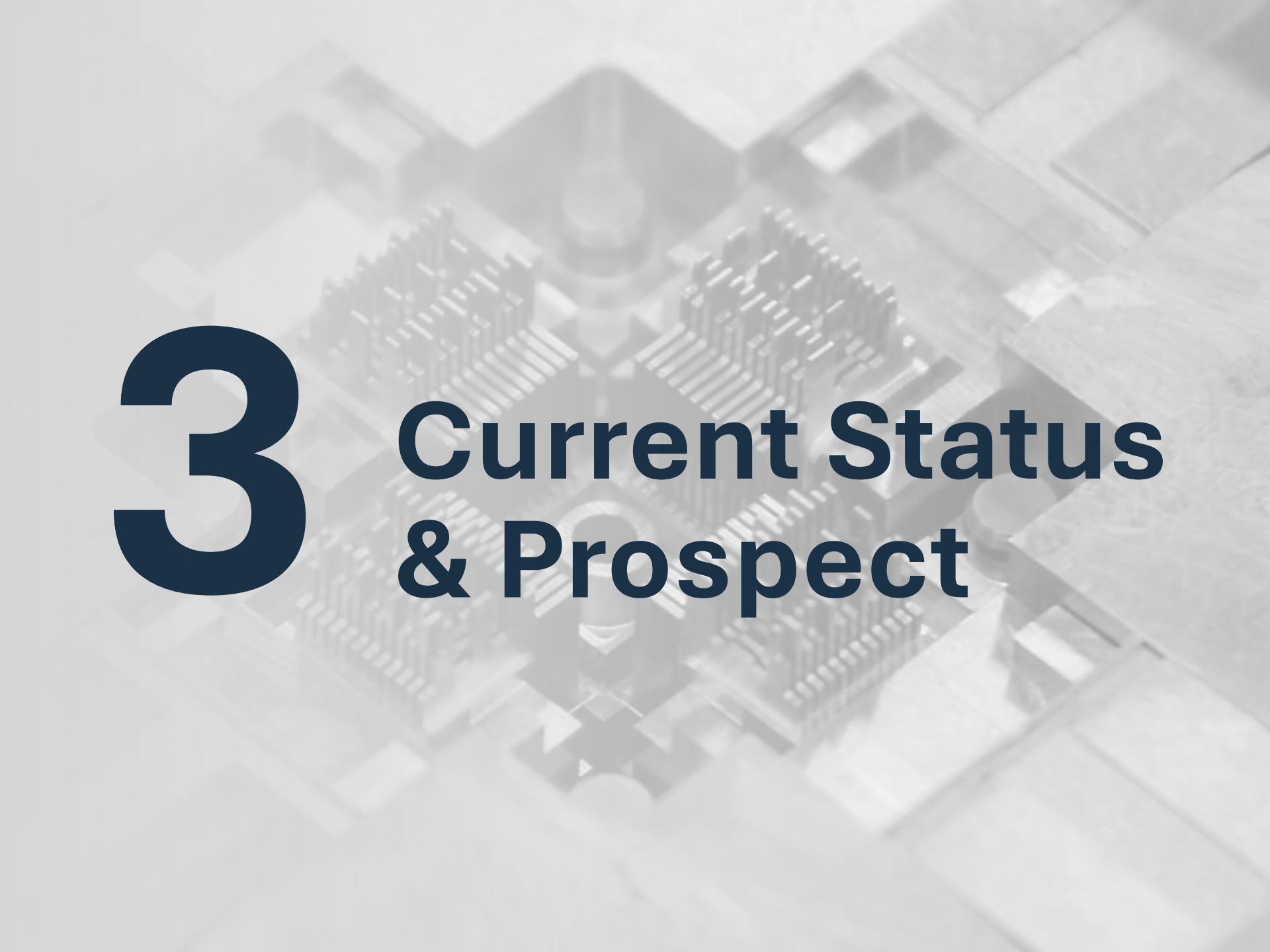
In Thousands of New Taiwan Dollars, Except Per Share Amounts (Reviewed)

| Items | Sep. 30, 2026 | | Sep. 30, 2025 | |
|---|---|---|---|---|
| | Amount | % | Amount | % |
| Cash and Marketable Securities | 5,814,260 | 40.0% | 5,580,964 | 45.0% |
| Notes Receivable and Accounts Receivable, net | 2,460,847 | 16.9% | 1,663,732 | 13.4% |
| Inventories | 1,282,429 | 8.8% | 879,111 | 7.1% |
| Long-term Investments | 670,590 | 4.6% | 582,309 | 4.7% |
| Property, Plant and Equipment | 3,532,020 | 24.3% | 3,062,407 | 24.7% |
| Right-of-use assets | 339,211 | 2.3% | 301,397 | 2.4% |
| **Total Assets** | **14,540,247** | **100.0%** | **12,402,728** | **100.0%** |
| **Total Liabilities** | **4,088,548** | **28.1%** | **3,545,574** | **28.6%** |
| Total equity attributable to owners of parent | 9,664,776 | 66.5% | 8,240,920 | 66.4% |
| Non-controlling interests | 786,923 | 5.4% | 616,234 | 5.0% |
| **Total Equity** | **10,451,699** | **71.9%** | **8,857,154** | **71.4%** |
| **Book Value per Share** | **43.9** | | **38.0** | |

## Consolidated Statements of Cash Flows

In Thousands of New Taiwan Dollars (Reviewed)

| Items | 9M 2026 | 9M 2025 |
|---|---|---|
| **Cash and Cash Equivalents at Beginning of Period** | **3,337,561** | **3,522,837** |
| **Net Cash Flows from Operating Activities** | **1,563,923** | **556,892** |
| Capital Expenditures | (517,803) | (373,842) |
| **Net Cash Outflow from Investing Activities** | **(537,172)** | **(379,546)** |
| **Net Cash Outflow from Financing Activities** | **(786,380)** | **(367,520)** |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | 145,946 | (120,359) |
| **Cash and Cash Equivalents at End of Period** | **3,723,878** | **3,212,304** |



# 3 Current Status & Prospect

# Capital Expenditure Plan

| | ■ Guanyin Plant | ■ Huizhou Plant | ■ Philippines Plant |
|---|---|---|---|
| |  |  |  |
| **Land Area** | **14,761 m²**<br>(Approx. 4,465.2 ping) | **13,223 m²**<br>(Approx. 4,000 ping) | - |
| **Building Area** | **30,669.8 m²**<br>(Approx. 9,277.61 ping) | **23,140 m²**<br>(Approx. 7,000 ping) | **6,120 m² (Leased)**<br>(Approx. 1,851 ping) |
| **Capital Expenditure** | • **Nov. 2023 & Sep. 2024: NT$ 1.55 billion** (Plant acquisition)<br>• **9M 2026: NT$ 240 million** (Expansion of production lines and peripheral equipment) | **RMB 80 Million** | **USD 5 Million** |
| **Overview** | • **Plant 1:** Construction started on Sep. 2, 2025<br>• **Plant 2:** Construction started on Oct. 7, 2024 | **To Be Determined**<br>(Road width revision) | Commenced operations in **1Q 2026** |

# Capital Expenditure Plan

## ■ Shanghai Plant






| | |
|---|---|
| **Land Area** | **6,168m²**<br>(Approx. 1,866 ping) |
| **Building Area** | **18,175m²**<br>(Approx. 5,498 ping, four-story building) |
| **Capital Expenditure** | **RMB 80 Million** |
| **Overview** | Expected to commence operations in **3Q 2027** |

# 4 Idea Exchange

# Q & A

| | |
|---|---|
| Q1 | Will there be any future changes to the Company's financial policies regarding its substantial cash on hand and corporate bond investments? |
| Q2 | What are the geopolitical risks associated with orders for our China plants? |
| Q3 | What is the current utilization rate of the newly added capacity this year? |
| Q4 | Beyond AI BBU, is there potential for high-speed connectors to become a new growth driver? |
| Q5 | What is your outlook for this wave of AI infrastructure next year? Will U.S. political issues and funding shortages impact the pace of AI build-out? |
| Q6 | What is the operational direction, as well as the revenue and gross margin outlook for 2027? |
| Q7 | What is the expected scale of capital expenditure (CapEx) for next year? |
| Q8 | What are the key growth drivers for next year? |
| Q9 | What is the mass production schedule for the new capacity expansion, and what are the future capacity plans? |

G-SHANK

## CORE VALUES

**With kindness, integrity, courage, and responsibility as our foundation**

**We create value for customers, opportunities for employees, and benefits for society.**

## OUR VISION

**Dedicated to precision manufacturing, striving to be a pioneer in advancing human technology.**

*Thank you for listening.*

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G-SHANK Investors
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Market Observation Post System (Code: 2476)
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